

COMPASS

Acadiana
Market Report
October 2024



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Acadiana: This region is comprised of Acadia, St Landry, St Martin, Lafayette, Iberia, and Vermilion Parishes.

Out of Parish: This would include Acadia, St Landry, St Martin, Iberia, and Vermilion Parishes – all Parishes in Acadiana EXCEPT Lafayette Parish

Q1: First quarter of the year (January-March)

Q2: Second quarter of the year (April-June)

Q3: Third quarter of the year (July-September)

Q4: Fourth quarter of the year (October-December)

Unit: Accounts for one transaction.

Dollar Volume: The total of all Sales Prices.

Number Active: The number of listings for sale which are currently being marketed but do not yet have a purchase agreement. This number is pulled as of the last day of the report month.

Number Pending: The number of current listings for which a contract has been signed but not yet closed. This number is pulled as of the last day of the report month.

Number Sold: The number of properties that have gone to a closing in the last month.

Average Days on Market (DOM): The average marketing period of currently active listings.

List/Sold Price %: When a property is listed on the market, the list price may change couple times before it gets sold. List/Sold Price % represents the percentage difference between sold price and list price of sold properties.

Resale/Existing: Residential properties that are 1 year or older.

New Construction: Residential properties that are proposed construction, under construction, and new construction >1 year old.

Average Sales Price: The average price for which a property sold.

Months of Inventory: An estimate of how fast listings are currently selling measured in months. *(For example, if 100 properties sell per month and there are 800 properties for sale – there is an 8 month supply of inventory before counting the additional properties that will come on the market.)*

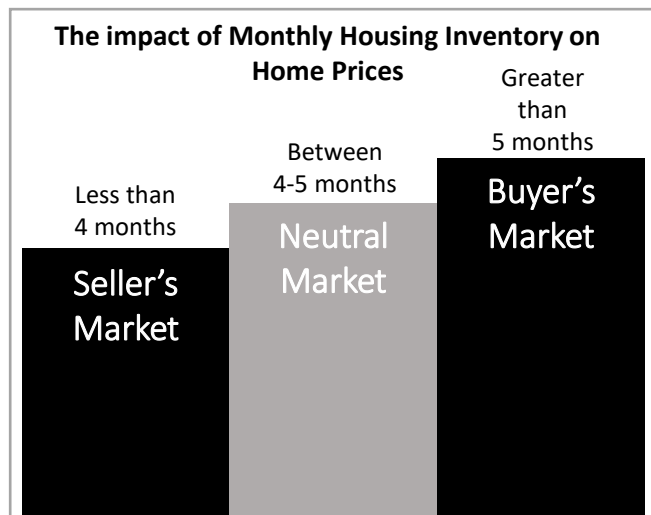
Market Penetration: The extent to which a company is recognized in a particular market.

Year to Date (YTD): a term covering the period between the beginning of the year and the present

Seller's Market: occurs when the housing demand exceeds the supply

Neutral Market: the number of buyers and sellers in the marketplace are equalized

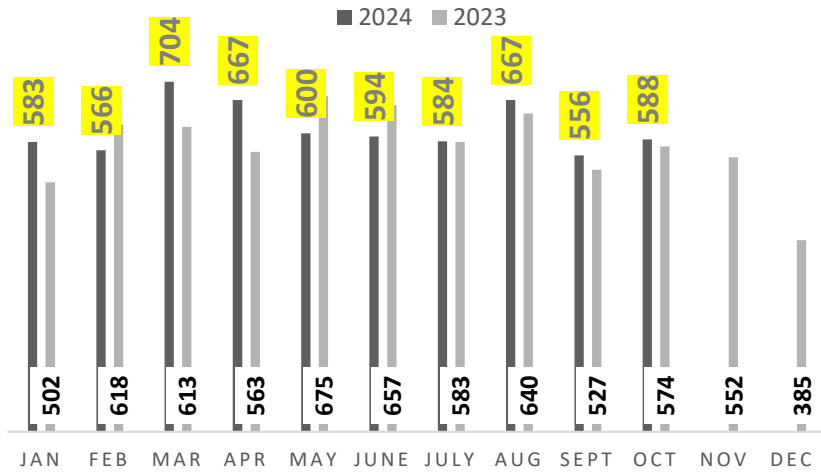
Buyer's Market: housing market where the supply exceeds the demand



Acadiana



Acadiana New Listings

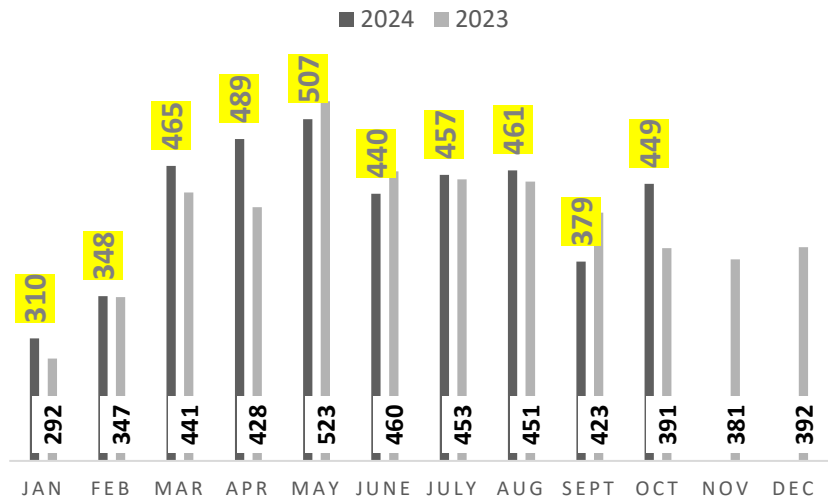


In October 2024 there were 588 new Residential listings in Acadiana. That is an **increase** of 2% from new listings in October of 2023 and an **increase** of 5% from new listings in September 2024. Total for 2024 YTD is 6,109 versus 5,952 in 2023 which is a 3% **increase**.

*Any listing with a List date within the reported month range is considered a New Listing.

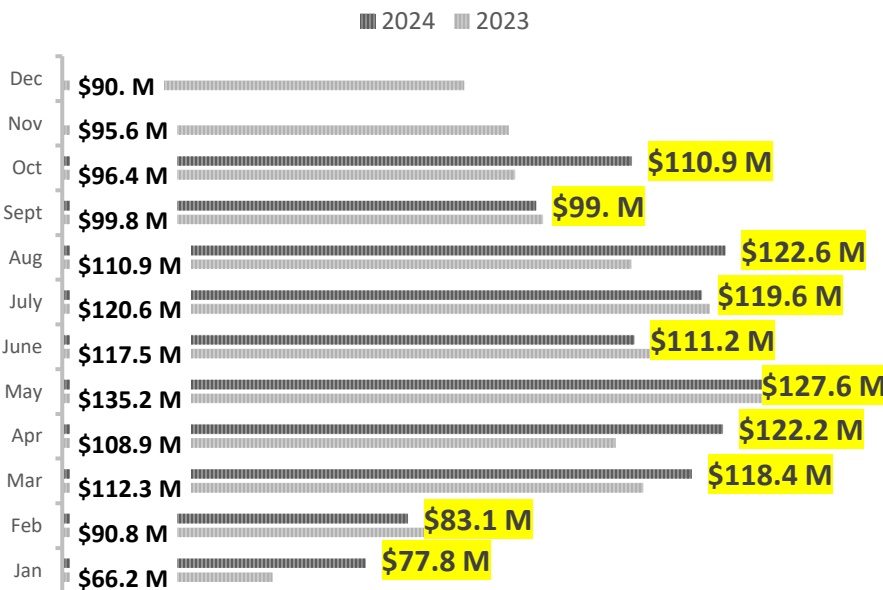
Acadiana Closed Sales

In October 2024 there were 449 total Residential sales in Acadiana. That is an **increase** of 13% from units sold in October of 2023, and an **increase** of 16% from units sold in September 2024. Total for 2024 YTD is 4,305 versus 4,209 in 2023 which is a 2% **increase**. Average days on market in the month of October across Acadiana was 76.



Acadiana Dollar Volume

In October 2024, the total Residential closed volume was \$110,903,788 across Acadiana. That is a 13% **increase** from October 2023, and an **increase** of 11% from September 2024. Total for 2024 YTD is \$1,092,427,400 versus \$1,058,594,521 in 2023 which is a 3% **increase**. Average Sales Price in October across Acadiana was \$247,001.



Acadiana Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	24	4	1.7
\$20,000-\$29,999	35	9	2.6
\$30,000-\$39,999	46	17	3.7
\$40,000-\$49,999	34	16	4.7
\$50,000-\$59,999	57	27	4.7
\$60,000-\$69,999	56	35	6.3
\$70,000-\$79,999	69	25	3.6
\$80,000-\$89,999	63	28	4.4
\$90,000-\$99,999	84	37	4.4
\$100,000-\$109,999	70	25	3.6
\$110,000-\$119,999	78	36	4.6
\$120,000-\$129,999	89	57	6.4
\$130,000-\$139,999	106	52	4.9
\$140,000-\$149,999	98	44	4.5
\$150,000-\$159,999	118	38	3.2
\$160,000-\$169,999	105	56	5.3
\$170,000-\$179,999	136	33	2.4
\$180,000-\$189,999	159	62	3.9
\$190,000-\$199,999	145	52	3.6
\$200,000-\$219,999	325	103	3.2
\$220,000-\$239,999	501	189	3.8
\$240,000-\$259,999	420	161	3.8
\$260,000-\$279,999	286	122	4.3
\$280,000-\$299,999	212	116	5.5
\$300,000-\$349,999	294	194	6.6
\$350,000-\$399,999	230	121	5.3
\$400,000-\$449,999	113	76	6.7
\$450,000-\$499,999	84	68	8.1
\$500,000-\$549,999	57	33	5.8
\$550,000-\$599,999	51	33	6.5
\$600,000-\$699,999	45	41	9.1
\$700,000-\$799,999	45	33	7.3
\$800,000-\$899,999	17	28	16.5
\$900,000-\$999,999	17	16	9.4
\$1,000,000 & over	39	60	15.4
	4308	2047	4.8

\$0 - \$149,999:

21% of all sales reported in this range

20% of all active listings

909 total sales vs 412 actives

4.53 - month supply of inventory

\$150,000 - \$299,999:

56% of all sales reported in this range

46% of all active listings

2407 total sales vs 932 actives

3.87 - month supply of inventory

\$300,000 and above:

23% of all sales reported in this range

34% of all active listings

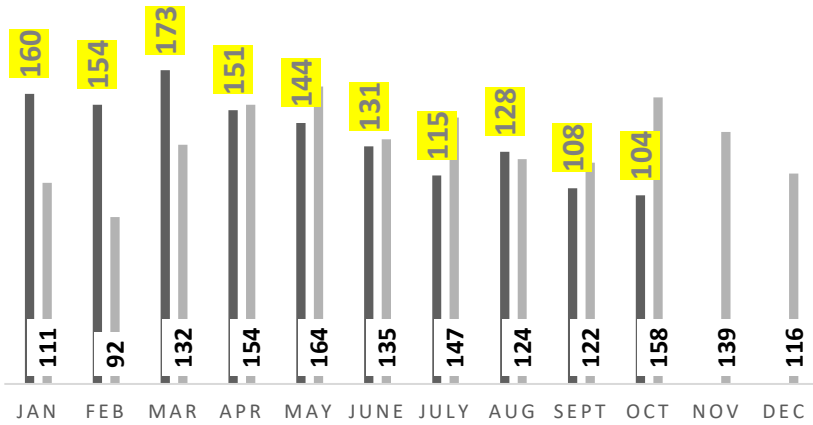
992 total sales vs 703 actives

7.09 - month supply of inventory



Acadiana New Construction New Listings

■ 2024 ■ 2023



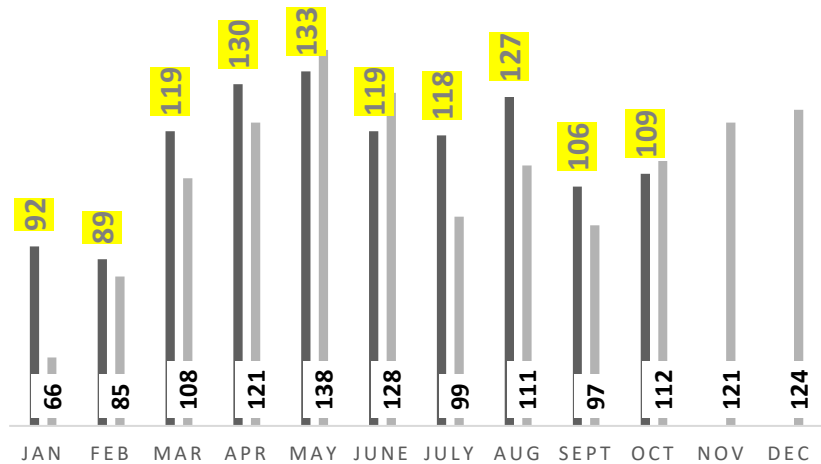
In October 2024 there were 104 new construction listings in Acadiana. That is a **decrease** of 34% from new listings in October 2023, and a **decrease** of 4% from new listings in September 2024. Total for 2024 YTD is 1,368 versus 1,339 in 2023 which is a 2% **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

Acadiana New Construction Closed Sales

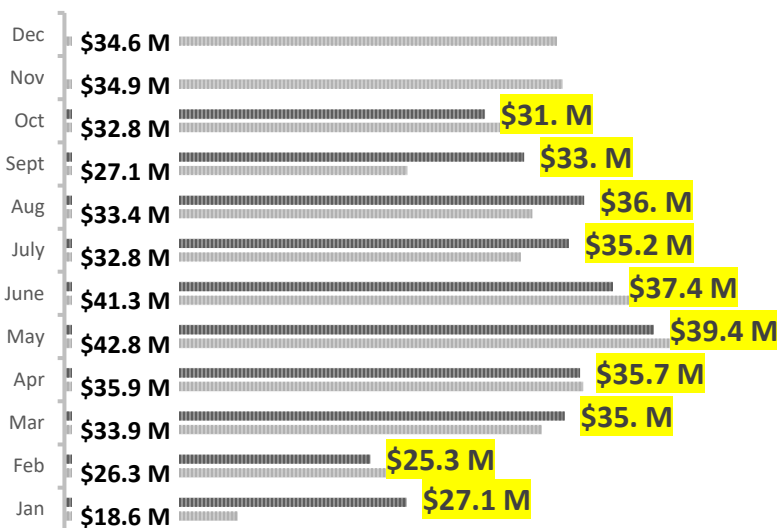
In October 2024 there were 109 total new construction sales in Acadiana. That is a **decrease** of 3% from units sold in October of 2023, and an **increase** of 3% from units sold in September 2024. Total for 2024 YTD is 1,142 versus 1,065 in 2023 which is a 7% **increase**. Average days on market in the month of October for new construction across Acadiana was 97.

■ 2024 ■ 2023



Acadiana New Construction Dollar Volume

■ 2024 ■ 2023



In October 2024, the total new construction closed volume was \$30,994,462 across Acadiana. That is a 7% **decrease** from October 2023, and a **decrease** of 6% from September 2024. Total for 2024 YTD is \$335,049,396 versus \$325,004,903 in 2023 which is a 3% **increase**. Average Sales Price in October for new construction across Acadiana was \$284,352.

Acadiana New Construction Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	3	30.0
\$160,000-\$169,999	3	1	3.3
\$170,000-\$179,999	1	1	10.0
\$180,000-\$189,999	29	13	4.5
\$190,000-\$199,999	21	10	4.8
\$200,000-\$219,999	119	26	2.2
\$220,000-\$239,999	242	84	3.5
\$240,000-\$259,999	214	82	3.8
\$260,000-\$279,999	134	41	3.1
\$280,000-\$299,999	84	40	4.8
\$300,000-\$349,999	105	75	7.1
\$350,000-\$399,999	78	37	4.7
\$400,000-\$449,999	22	21	9.5
\$450,000-\$499,999	22	19	8.6
\$500,000-\$549,999	14	15	10.7
\$550,000-\$599,999	9	10	11.1
\$600,000-\$699,999	11	11	10.0
\$700,000-\$799,999	9	11	12.2
\$800,000-\$899,999	6	8	13.3
\$900,000-\$999,999	5	6	12.0
\$1,000,000 & over	7	11	15.7
	1137	525	4.6

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

75% of all sales reported in this range

57% of all active listings

848 total sales vs 301 actives

3.55 - month supply of inventory

\$300,000 and above:

25% of all sales reported in this range

43% of all active listings

288 total sales vs 224 actives

7.78 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	5952	6109	3%
Closed Sales	4209	4305	2%
Days on Market	60	77	27%
Average Sales Price	\$255,070	\$254,143	0%

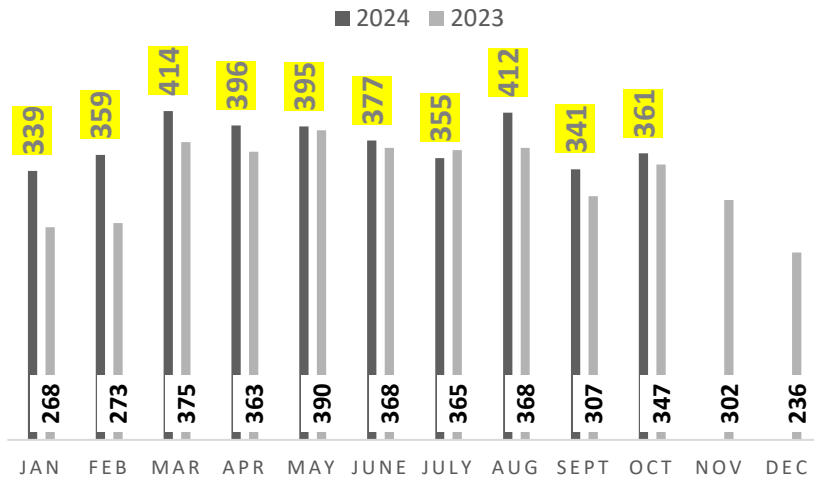
Acadiana New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	1339	1368	2%
Closed Sales	1065	1142	7%
Days on Market	109	106	-4%
Average Sales Price	\$304,030	\$293,576	-3%

Lafayette Parish



Lafayette New Listings

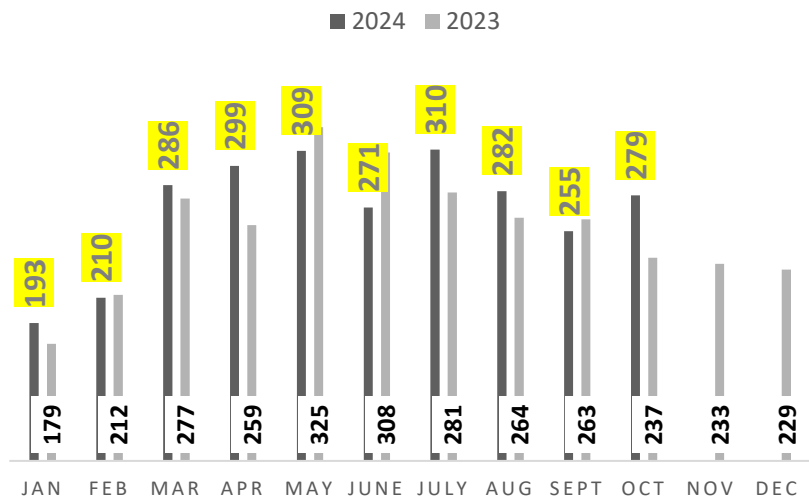


In October 2024 there were 361 new Residential listings in in Lafayette Parish. That is an **increase** of 4% from new listings in October 2023 and an **increase** of 6% from new listings in September 2024. Total for 2024 YTD is 3,749 versus 3,424 in 2023 which is an **2% increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

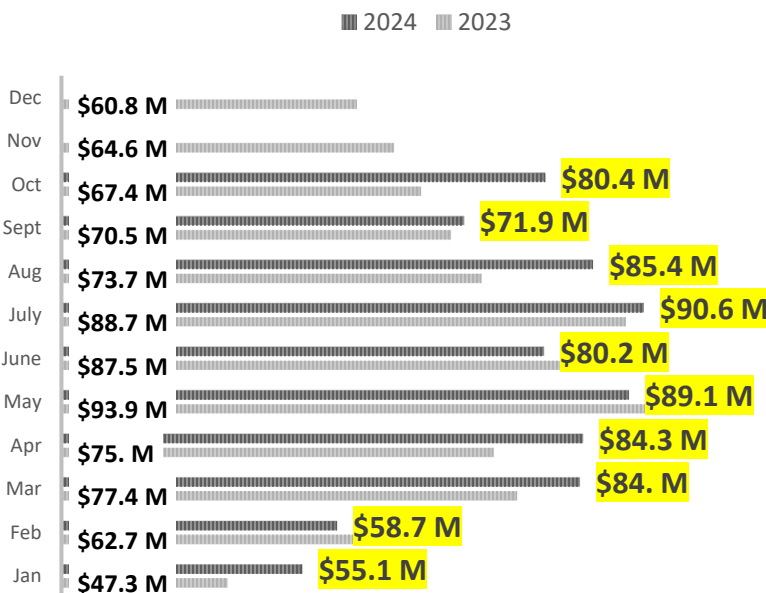
Lafayette Closed Sales

In October 2024 there were 279 total Residential sales in Lafayette Parish. That is an **increase** of 15% from units sold in October of 2023, and an **increase** of 9% from units sold in September 2024. Total for 2024 YTD is 2,694 versus 2,605 in 2023 which is a **3% increase**. Average days on market in the month of October in Lafayette Parish was 71.



Lafayette Dollar Volume

In October 2024, the total Residential closed volume was \$80,385,765 in Lafayette Parish. That is a **16% increase** from October 2023, and an **increase** of 11% from September 2024. Total for 2024 YTD is \$779,702,805 versus \$744,324,341 in 2023 which is a **5% increase**. Average Sales Price in October in Lafayette Parish was \$288,121.



Lafayette Parish Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.5
\$40,000-\$49,999	8	1	1.3
\$50,000-\$59,999	13	3	2.3
\$60,000-\$69,999	15	6	4.0
\$70,000-\$79,999	30	3	1.0
\$80,000-\$89,999	29	4	1.4
\$90,000-\$99,999	33	12	3.6
\$100,000-\$109,999	38	7	1.8
\$110,000-\$119,999	27	9	3.3
\$120,000-\$129,999	33	14	4.2
\$130,000-\$139,999	49	14	2.9
\$140,000-\$149,999	37	14	3.8
\$150,000-\$159,999	45	13	2.9
\$160,000-\$169,999	55	21	3.8
\$170,000-\$179,999	79	13	1.6
\$180,000-\$189,999	96	31	3.2
\$190,000-\$199,999	92	25	2.7
\$200,000-\$219,999	194	52	2.7
\$220,000-\$239,999	319	104	3.3
\$240,000-\$259,999	306	109	3.6
\$260,000-\$279,999	232	91	3.9
\$280,000-\$299,999	160	83	5.2
\$300,000-\$349,999	228	140	6.1
\$350,000-\$399,999	182	83	4.6
\$400,000-\$449,999	89	56	6.3
\$450,000-\$499,999	73	47	6.4
\$500,000-\$549,999	45	27	6.0
\$550,000-\$599,999	40	26	6.5
\$600,000-\$699,999	42	26	6.2
\$700,000-\$799,999	37	29	7.8
\$800,000-\$899,999	16	24	15.0
\$900,000-\$999,999	15	14	9.3
\$1,000,000-\$1,499,999	27	25	9.3
\$1,500,000-\$1,999,999	5	13	26.0
\$2,000,000 & over	2	8	40.0
	2698	1148	4.3

\$0 - \$149,999:

12% of all sales reported in this range

8% of all active listings

319 total sales vs 88 actives

2.76 - month supply of inventory

\$150,000 - \$299,999:

58% of all sales reported in this range

47% of all active listings

1578 total sales vs 542 actives

3.43 - month supply of inventory

\$300,000 and above:

30% of all sales reported in this range

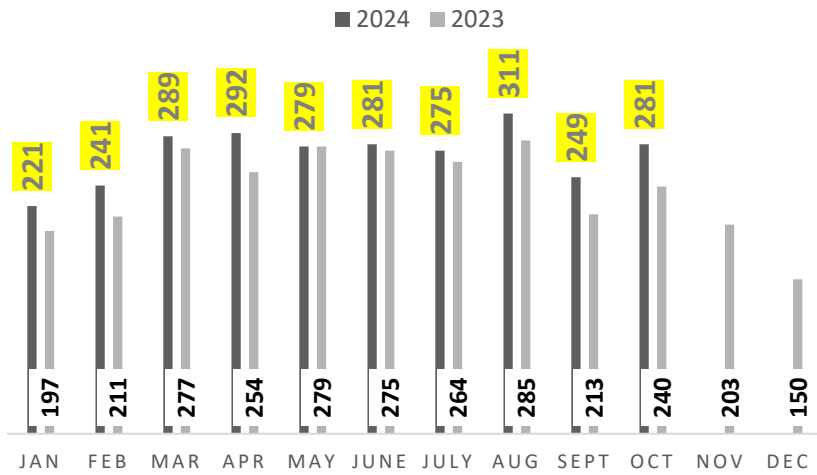
45% of all active listings

801 total sales vs 518 actives

5.17 - month supply of inventory



Lafayette Resale Homes New Listings

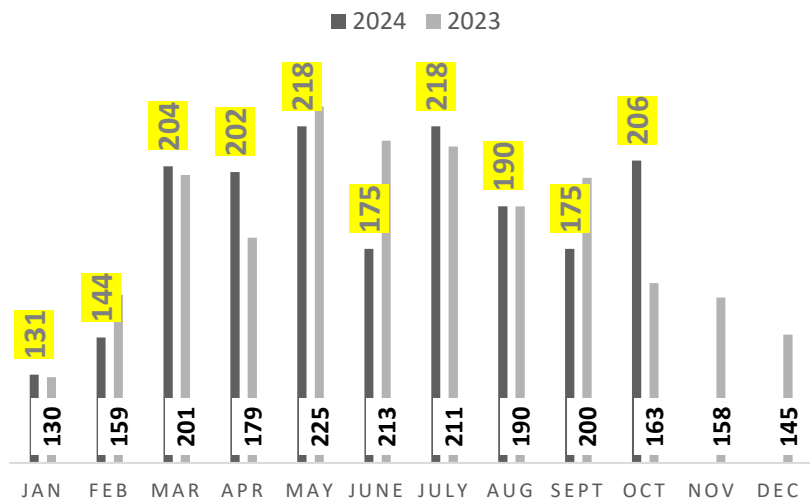


In October 2024 there were 281 Residential resale new listings in Lafayette Parish. That is an **increase** of 15% from resale new listings in October 2023 and an **increase** of 11% from resale new listings in September 2024. Total for 2024 YTD is 2,719 versus 2,495 in 2023 which is an **increase**.

* Any listing with a List date within the reported month range is considered a New Listing.

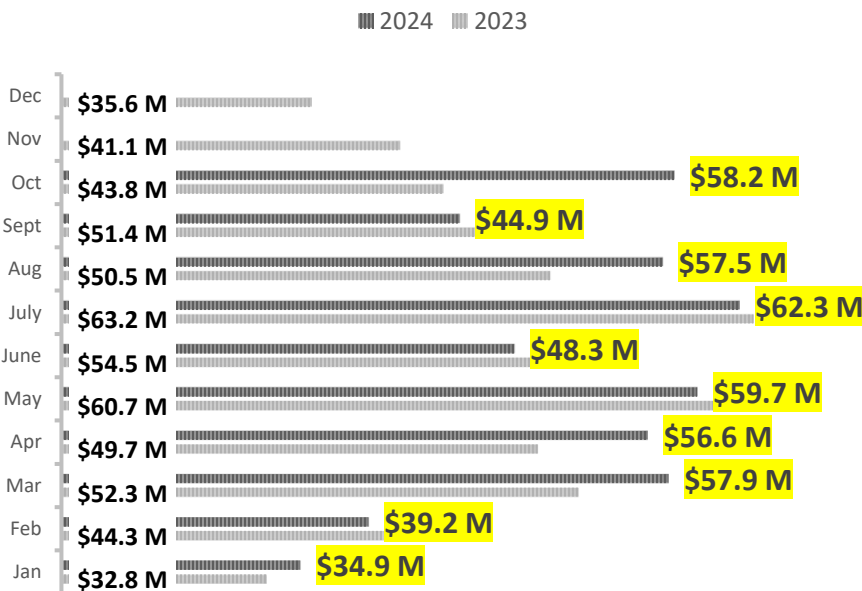
Lafayette Resale Homes Closed Sales

In October 2024 there were 206 total Residential resales in Lafayette Parish. That is an **increase** of 21% from resale units sold in October of 2023, and an **increase** of 15% from resale units sold in September 2024. Total for 2024 YTD is 1,863 versus 1,871 in 2023 which is a **<1% decrease**. Average days on market in the month of October for resales in Lafayette Parish was 64.



Lafayette Resale Homes Dollar Volume

In October 2024, the total Residential resale closed volume for resales was \$58,249,287 in Lafayette Parish. That is a 25% **increase** from October 2023, and an **increase** of 23% from September 2024. Total for 2024 YTD is \$519,448,355 versus \$503,371,382 in 2023 which is a 3% **increase**. Average Sales Price in October for resales in Lafayette Parish was \$282,763.



Lafayette Parish Resale Homes Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	1	0	0.0
\$20,000-\$29,999	2	0	0.0
\$30,000-\$39,999	4	1	2.5
\$40,000-\$49,999	8	1	1.3
\$50,000-\$59,999	13	3	2.3
\$60,000-\$69,999	15	6	4.0
\$70,000-\$79,999	30	3	1.0
\$80,000-\$89,999	29	4	1.4
\$90,000-\$99,999	32	12	3.8
\$100,000-\$109,999	37	7	1.9
\$110,000-\$119,999	27	9	3.3
\$120,000-\$129,999	31	14	4.5
\$130,000-\$139,999	49	14	2.9
\$140,000-\$149,999	37	13	3.5
\$150,000-\$159,999	45	10	2.2
\$160,000-\$169,999	52	21	4.0
\$170,000-\$179,999	79	13	1.6
\$180,000-\$189,999	70	22	3.1
\$190,000-\$199,999	83	19	2.3
\$200,000-\$219,999	149	41	2.8
\$220,000-\$239,999	186	60	3.2
\$240,000-\$259,999	161	45	2.8
\$260,000-\$279,999	113	55	4.9
\$280,000-\$299,999	85	48	5.6
\$300,000-\$349,999	137	73	5.3
\$350,000-\$399,999	109	51	4.7
\$400,000-\$449,999	67	34	5.1
\$450,000-\$499,999	51	29	5.7
\$500,000-\$549,999	31	12	3.9
\$550,000-\$599,999	31	17	5.5
\$600,000-\$699,999	31	17	5.5
\$700,000-\$799,999	29	19	6.6
\$800,000-\$899,999	10	16	16.0
\$900,000-\$999,999	10	8	8.0
\$1,000,000 & over	26	35	13.5
	1870	732	3.9

\$0 - \$149,999:

17% of all sales reported in this range

12 of all active listings

315 total sales vs 87 actives

2.76 - month supply of inventory

\$150,000 - \$299,999:

55% of all sales reported in this range

46% of all active listings

1023 total sales vs 334 actives

3.26 - month supply of inventory

\$300,000 and above:

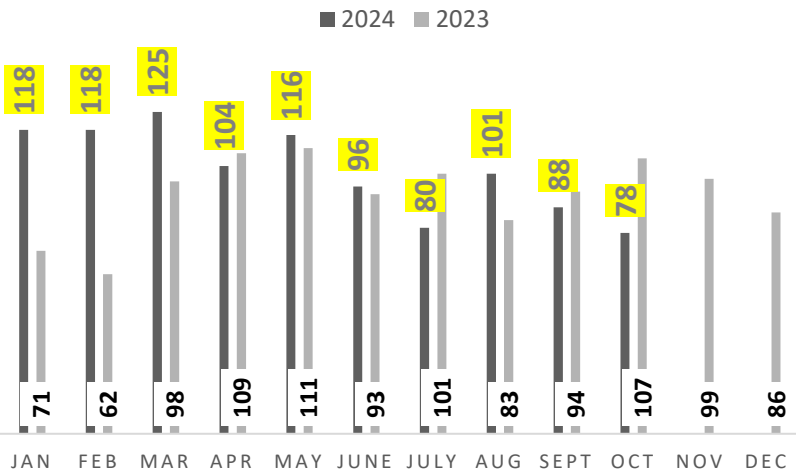
28% of all sales reported in this range

42% of all active listings

532 total sales vs 311 actives

5.85 - month supply of inventory

Lafayette New Construction New Listings

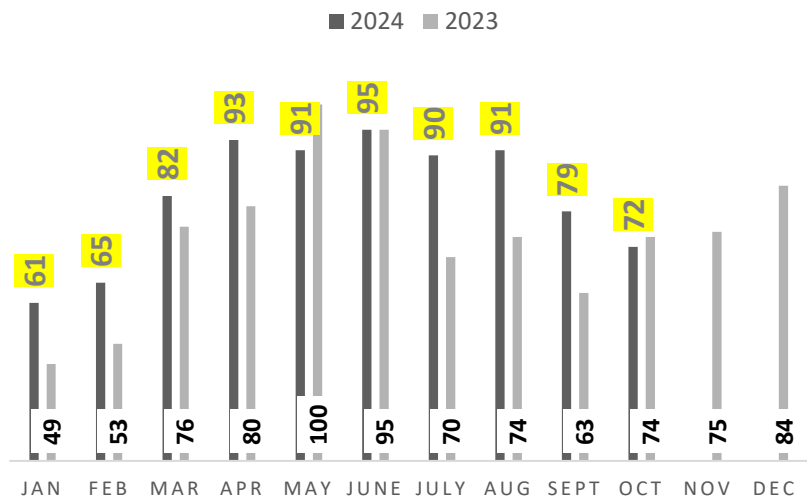


In October 2024 there were 78 new construction listings in Lafayette Parish. That is a **decrease** of 27% from new construction listings in October of 2023 and a 11% **decrease** from new construction new listings in September 2024. Total for 2024 YTD is 1,024 versus 929 in 2023 which is a 9% **increase**.

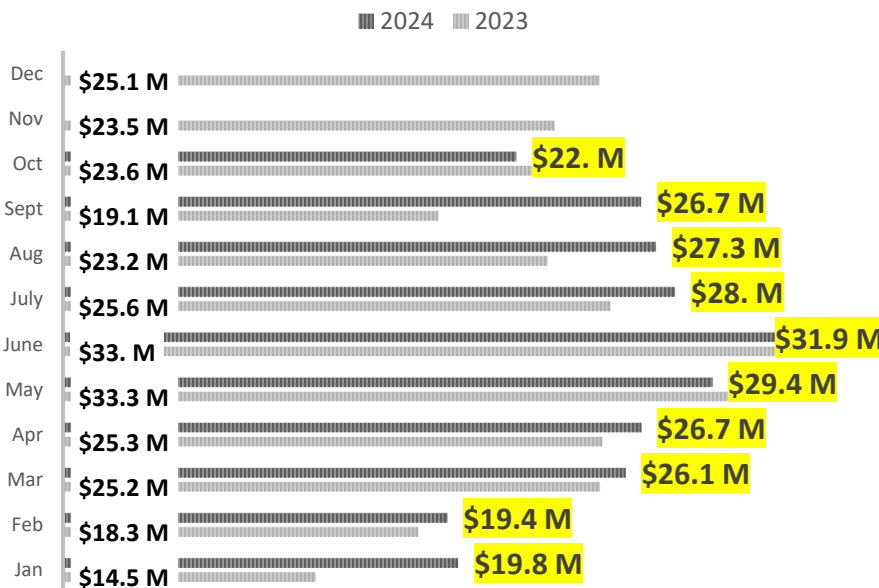
* Any listing with a List date within the reported month range is considered a New Listing.

Lafayette New Construction Closed Sales

In October 2024 there were 72 total new construction sales in Lafayette Parish. That is a 3% **decrease** from new construction units sold in October of 2023, and a **decrease** of 9% from new construction units sold in September 2024. Total for 2024 YTD is 819 versus 734 in 2023 which is a 10% **increase**. Average days on market in the month of October in Lafayette Parish for new construction was 88.



Lafayette New Construction Dollar Volume



In October 2024, the total new construction closed volume was \$22,016,478 in Lafayette Parish. That is a 7% **decrease** from October of 2023, and a **decrease** of 18% from September 2024. Total for 2024 YTD is \$257,266,798 versus \$240,952,958 in 2023 which is a 6% **increase**. Average Sales Price in October for new construction in Lafayette Parish was \$305,784.

Lafayette Parish New Construction Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	0	0	***
\$150,000-\$159,999	0	2	***
\$160,000-\$169,999	3	0	0.0
\$170,000-\$179,999	0	0	***
\$180,000-\$189,999	24	9	3.8
\$190,000-\$199,999	9	6	6.7
\$200,000-\$219,999	45	10	2.2
\$220,000-\$239,999	132	43	3.3
\$240,000-\$259,999	145	62	4.3
\$260,000-\$279,999	119	36	3.0
\$280,000-\$299,999	74	35	4.7
\$300,000-\$349,999	88	65	7.4
\$350,000-\$399,999	72	31	4.3
\$400,000-\$449,999	22	21	9.5
\$450,000-\$499,999	22	18	8.2
\$500,000-\$549,999	14	15	10.7
\$550,000-\$599,999	8	9	11.3
\$600,000-\$699,999	11	9	8.2
\$700,000-\$799,999	8	9	11.3
\$800,000-\$899,999	6	8	13.3
\$900,000-\$999,999	5	6	12.0
\$1,000,000 & over	7	11	15.7
	814	405	5.0

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

0 total sales vs 0 actives

0 - month supply of inventory

\$150,000 - \$299,999:

68% of all sales reported in this range

50% of all active listings

551 total sales vs 203 actives

3.68 - month supply of inventory

\$300,000 and above:

22% of all sales reported in this range

50% of all active listings

263 total sales vs 202 actives

7.68 - month supply of inventory

Lafayette Parish Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	3424	3749	9%
Closed Sales	2605	2694	3%
Days on Market	61	70	15%
Average Sales Price	\$283,867	\$289,018	2%

Lafayette Parish Resale Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2506	2719	8%
Closed Sales	1871	1863	0%
Days on Market	42	54	30%
Average Sales Price	\$268,599	\$277,967	3%

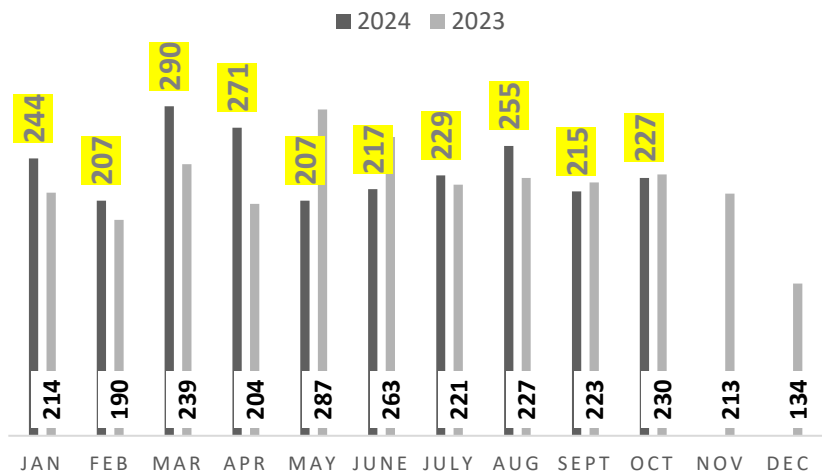
Lafayette Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	929	1024	10%
Closed Sales	734	819	12%
Days on Market	110	105	-4%
Average Sales Price	\$326,906	\$314,202	-4%

Out of Parish



Out of Parish New Listings

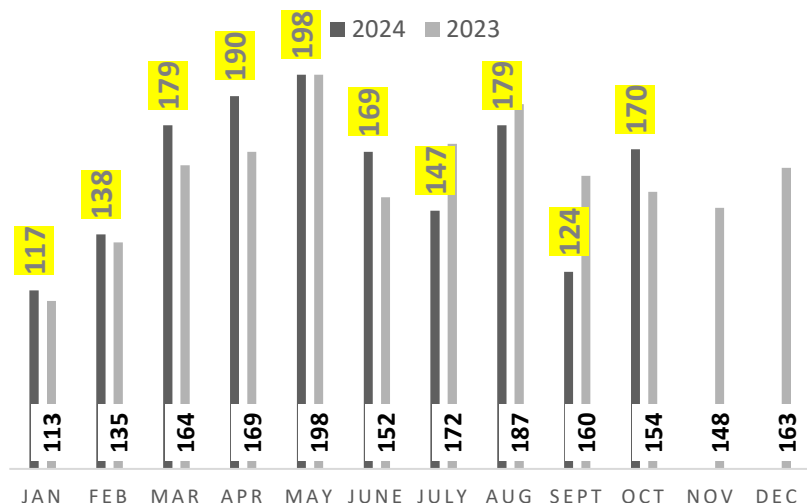


In October 2024 there were 227 Residential out of Parish new listings. That is a **decrease** of 1% from new listings in October of 2023 but an **increase** of 5% from new listings in September 2024. Total for 2024 YTD is 2,362 versus 2,298 in 2023 which is a 3% **increase**.

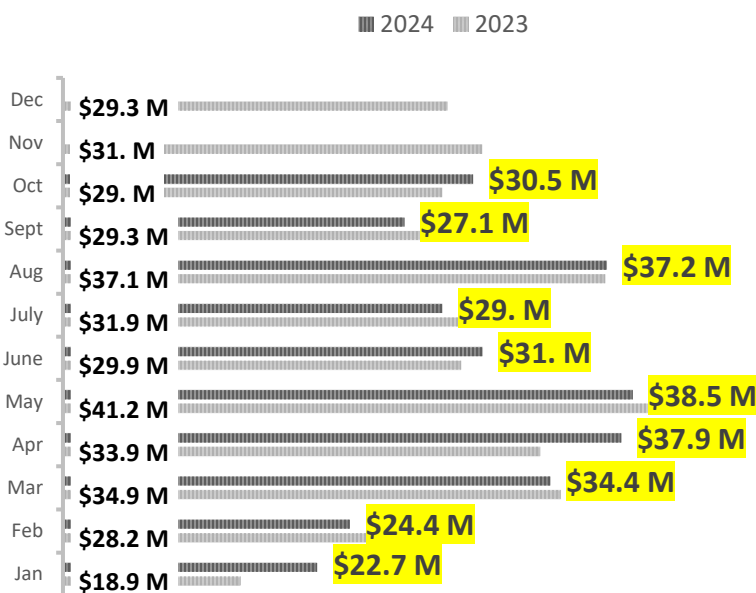
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish Closed Sales

In October 2024 there were 170 total Residential out of Parish sales. That is a 9% **increase** from out of Parish units sold in October of 2023, and an **increase** of 27% from out of Parish units sold in September 2024. Total for 2024 YTD is 1,611 versus 1,604 in 2023 which is a <1% **increase**. Average days on market for out of Parish in the month of October was 84.



Out of Parish Dollar Volume



In October 2024, the total Residential out of Parish closed volume was \$30,518,023. That is a 5% **increase** from October 2023, and an **increase** of 11% from September 2024. Total for 2024 YTD is \$312,724,595 versus \$314,315,178 in 2023 which is a 1% **decrease**. Average Sales Price in October for out of Parish was \$179,517.



Out of Parish Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	23	4	1.7
\$20,000-\$29,999	33	9	2.7
\$30,000-\$39,999	42	16	3.8
\$40,000-\$49,999	26	15	5.8
\$50,000-\$59,999	44	24	5.5
\$60,000-\$69,999	41	29	7.1
\$70,000-\$79,999	39	22	5.6
\$80,000-\$89,999	34	24	7.1
\$90,000-\$99,999	51	25	4.9
\$100,000-\$109,999	32	18	5.6
\$110,000-\$119,999	51	27	5.3
\$120,000-\$129,999	56	43	7.7
\$130,000-\$139,999	57	38	6.7
\$140,000-\$149,999	61	30	4.9
\$150,000-\$159,999	73	25	3.4
\$160,000-\$169,999	50	35	7.0
\$170,000-\$179,999	57	20	3.5
\$180,000-\$189,999	63	31	4.9
\$190,000-\$199,999	53	27	5.1
\$200,000-\$219,999	131	51	3.9
\$220,000-\$239,999	182	85	4.7
\$240,000-\$259,999	114	52	4.6
\$260,000-\$279,999	54	31	5.7
\$280,000-\$299,999	52	33	6.3
\$300,000-\$349,999	66	54	8.2
\$350,000-\$399,999	48	38	7.9
\$400,000-\$449,999	24	20	8.3
\$450,000-\$499,999	11	21	19.1
\$500,000-\$549,999	12	6	5.0
\$550,000-\$599,999	11	7	6.4
\$600,000-\$699,999	3	15	50.0
\$700,000-\$799,999	8	4	5.0
\$800,000-\$899,999	1	4	40.0
\$900,000-\$999,999	2	2	10.0
\$1,000,000 & over	6	14	23.3
	1611	899	5.6

\$0 - \$149,999:

37% of all sales reported in this range

36% of all active listings

590 total sales vs 324 actives

5.49 - month supply of inventory

\$150,000 - \$299,999:

51% of all sales reported in this range

43% of all active listings

829 total sales vs 390 actives

4.70 - month supply of inventory

\$300,000 and above:

12% of all sales reported in this range

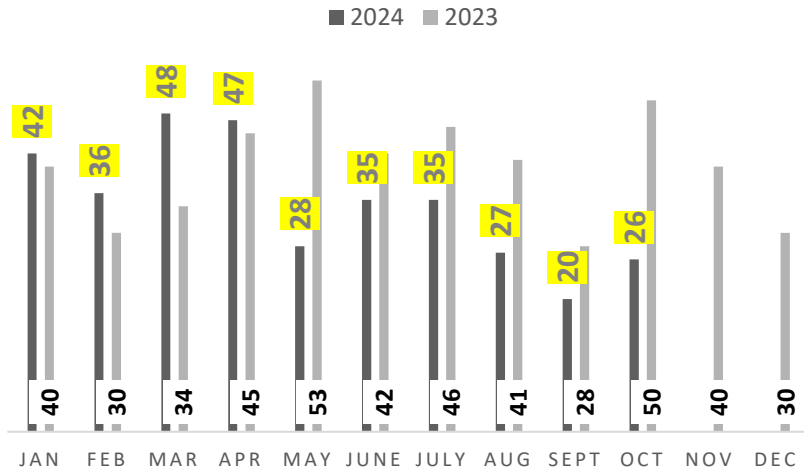
21% of all active listings

192 total sales vs 185 actives

9.64 - month supply of inventory



Out of Parish New Construction New Listings

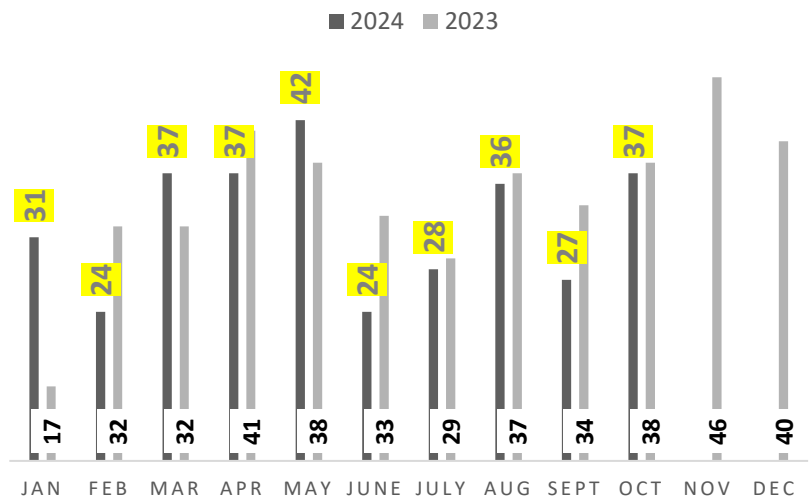


In October 2024 there were 26 Residential new construction out of Parish listings. That is a **decrease** of 48% from new listings in October of 2023, but an **increase** of 23% from new listings in September. Total for 2024 YTD is 344 versus 409 in 2023 which is a 16% **decrease**.

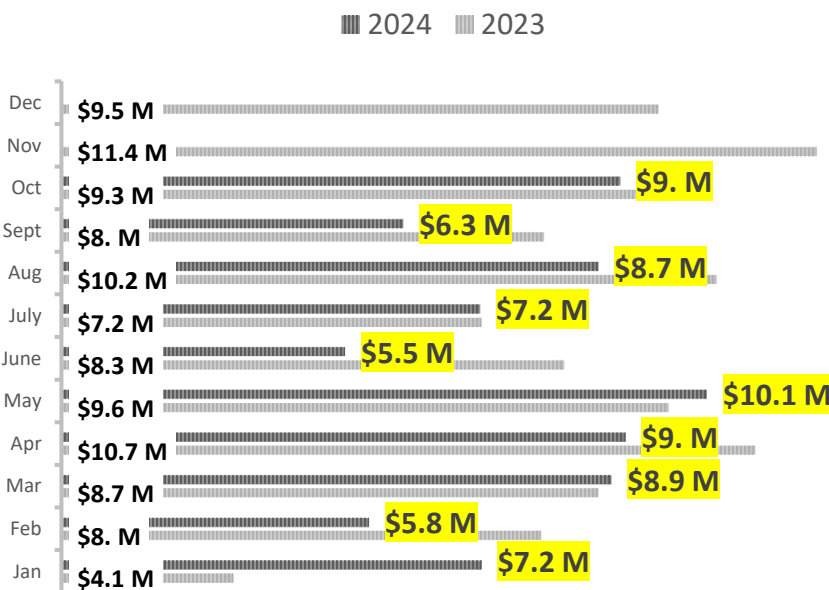
* Any listing with a List date within the reported month range is considered a New Listing.

Out of Parish New Construction Closed Sales

In October 2024 there were 37 total Residential new construction out of Parish sales. That is a **decrease** of 3% from units sold in October of 2023, but an **increase** of 27% from units sold in September 2024. Total for 2024 YTD is 323 versus 331 in 2023 which is a 2% **decrease**. Average days on market in the month of October for new construction out of Parish was 113.



Out of Parish New Construction Dollar Volume



In October 2024, the total Residential new construction out of Parish closed volume was \$8,977,984. That is a 3% **decrease** from October 2023, but an **increase** of 30% from September 2024. Total for 2024 YTD is \$77,782,598 versus \$84,051,943 in 2023 which is a 7% **decrease**. Average Sales Price in October for new construction out of Parish was \$242,648.

Out of Parish New Construction Price Points – October 2024

Price Ranges	YTD Sales Reported	Current Active Listings	Month Supply of Inventory
\$0 - \$19,999	0	0	***
\$20,000-\$29,999	0	0	***
\$30,000-\$39,999	0	0	***
\$40,000-\$49,999	0	0	***
\$50,000-\$59,999	0	0	***
\$60,000-\$69,999	0	0	***
\$70,000-\$79,999	0	0	***
\$80,000-\$89,999	0	0	***
\$90,000-\$99,999	0	0	***
\$100,000-\$109,999	0	0	***
\$110,000-\$119,999	0	0	***
\$120,000-\$129,999	0	0	***
\$130,000-\$139,999	0	0	***
\$140,000-\$149,999	1	0	0.0
\$150,000-\$159,999	1	1	10.0
\$160,000-\$169,999	0	1	***
\$170,000-\$179,999	1	1	10.0
\$180,000-\$189,999	5	4	8.0
\$190,000-\$199,999	12	4	3.3
\$200,000-\$219,999	74	16	2.2
\$220,000-\$239,999	110	41	3.7
\$240,000-\$259,999	69	20	2.9
\$260,000-\$279,999	15	5	3.3
\$280,000-\$299,999	10	5	5.0
\$300,000-\$349,999	17	10	5.9
\$350,000-\$399,999	6	6	10.0
\$400,000-\$449,999	0	0	***
\$450,000-\$499,999	0	1	***
\$500,000-\$549,999	0	0	***
\$550,000-\$599,999	1	1	10.0
\$600,000-\$699,999	0	2	***
\$700,000-\$799,999	1	2	20.0
\$800,000-\$899,999	0	0	***
\$900,000-\$999,999	0	0	***
\$1,000,000 & over	0	0	***
	323	120	3.7

\$0 - \$149,999:

0% of all sales reported in this range

0% of all active listings

1 total sales vs 0 actives

0.00 - month supply of inventory

\$150,000 - \$299,999:

92% of all sales reported in this range

82% of all active listings

291 total sales vs 98 actives

3.30 - month supply of inventory

\$300,000 and above:

8% of all sales reported in this range

18% of all active listings

25 total sales vs 22 actives

8.80 - month supply of inventory

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	2298	2362	3%
Closed Sales	1604	1611	0%
Days on Market	77	89	15%
Average Sales Price	\$194,963	\$194,353	0%

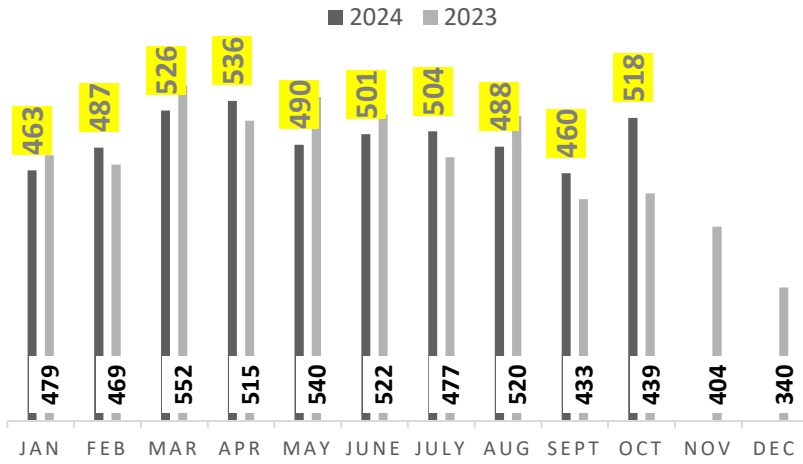
Out of Parish New Construction Recap – 2024 vs 2023

	Year to Date		
	YTD-23	YTD-24	% Change
New Listings	409	344	-16%
Closed Sales	331	323	-2%
Days on Market	109	106	-2%
Average Sales Price	\$253,272	\$240,645	-5%

Predictions

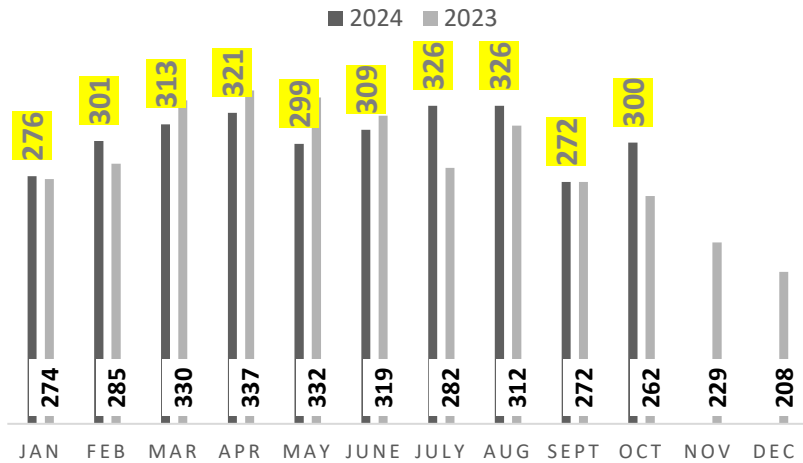


Acadiana Pendingings



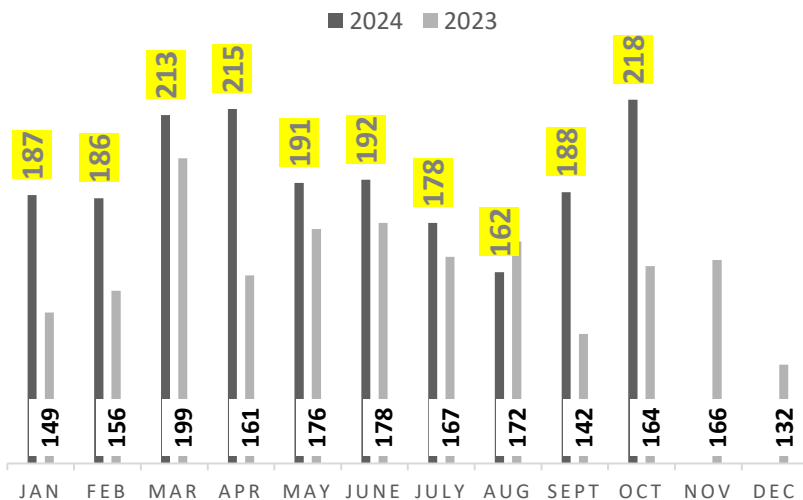
Pending sales across Acadiana are **up** 15% from October last year. Compared to September 2024 they are **up** by 11%.

Lafayette Parish Pendingings



Pending sales in Lafayette Parish are **up** 13% from October last year. Compared to September 2024 they are **up** by 9%.

Out of Parish Pendingings



Pending sales out of Parish are **up** 25% from October last year. Compared to September 2024 they are **up** by 14%.

Market Penetration

YOUR BRAND

COMPETITORS

Top 10 Listing Companies in Acadiana – October 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	580.5	165,994,724	285,951	13.48	15.19
2	Latter & Blum (I001163)	481.5	142,193,328	295,313	11.18	13.01
3	Keller Williams Realty Acadiana (I000906)	527.5	118,259,301	224,188	12.25	10.82
4	Cicero Realty LLC (I001234)	408.0	105,477,594	258,524	9.47	9.65
5	EXP Realty, LLC (exprealty)	456.0	101,698,825	223,024	10.59	9.31
6	Keaty Real Estate Team (I000932)	293.0	79,162,544	270,179	6.80	7.25
7	Lamplighter Realty, LLC (I001186)	134.0	38,795,910	289,522	3.11	3.55
8	NextHome Cutting Edge Realty (I001236)	84.0	22,439,088	267,132	1.95	2.05
9	Dwight Andrus Real Estate Agency, LLC (I001261)	51.0	20,780,585	407,462	1.18	1.90
10	HUNCO Real Estate (I001141)	69.0	20,741,075	300,595	1.60	1.90

Top 10 Listing OR Selling Companies in Acadiana – October 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Real Broker, LLC (I001335)	1100.5	315,670,014	286,842	12.78	14.45
2	Latter & Blum (I001163)	932.5	287,165,655	307,952	10.83	13.14
3	Keller Williams Realty Acadiana (I000906)	1228.0	279,249,217	227,402	14.26	12.78
4	EXP Realty, LLC (exprealty)	1174.0	263,491,343	224,439	13.63	12.06
5	Keaty Real Estate Team (I000932)	557.0	152,155,661	273,170	6.47	6.96
6	Cicero Realty LLC (I001234)	477.0	123,056,454	257,980	5.54	5.63
7	Non-Mbr Office/Seller (I90001)	211.5	55,345,472	261,681	2.46	2.53
8	NextHome Cutting Edge Realty (I001236)	203.0	51,586,093	254,119	2.36	2.36
9	HUNCO Real Estate (I001141)	158.0	48,096,559	304,409	1.83	2.20
10	Lamplighter Realty, LLC (I001186)	134.0	38,795,910	289,522	1.56	1.78

Top 10 Listing Companies in Lafayette Parish – October 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	368.5	119,286,692	323,709	13.67	15.30
2	Real Broker, LLC (I001335)	356.0	114,101,614	320,510	13.21	14.63
3	Cicero Realty LLC (I001234)	348.0	91,728,849	263,589	12.91	11.76
4	Keller Williams Realty Acadiana (I000906)	306.0	78,937,192	257,965	11.35	10.12
5	EXP Realty, LLC (exprealty)	271.5	68,791,125	253,374	10.07	8.82
6	Keaty Real Estate Team (I000932)	197.0	57,019,745	289,440	7.31	7.31
7	Lamplighter Realty, LLC (I001186)	108.0	31,135,174	288,289	4.01	3.99
8	Dwight Andrus Real Estate Agency, LLC (I001261)	42.0	18,528,685	441,159	1.56	2.38
9	HUNCO Real Estate (I001141)	50.0	16,974,275	339,486	1.86	2.18
10	NextHome Cutting Edge Realty (I001236)	55.0	16,271,588	295,847	2.04	2.09

Top 10 Listing OR Selling Companies in Lafayette Parish – October 2024

Rank	Name	Sides	Volume	Average	% Total: Number	% Total: Volume
1	Latter & Blum (I001163)	737.5	245,439,164	332,799	13.68	15.74
2	Real Broker, LLC (I001335)	720.0	230,276,029	319,828	13.36	14.76
3	Keller Williams Realty Acadiana (I000906)	734.5	188,885,205	257,162	13.63	12.11
4	EXP Realty, LLC (exprealty)	694.5	179,271,072	258,130	12.88	11.49
5	Keaty Real Estate Team (I000932)	385.0	113,470,014	294,727	7.14	7.28
6	Cicero Realty LLC (I001234)	403.0	106,064,259	263,187	7.48	6.80
7	HUNCO Real Estate (I001141)	125.0	40,746,669	325,973	2.32	2.61
8	NextHome Cutting Edge Realty (I001236)	125.0	36,788,748	294,310	2.32	2.36
9	Non-Mbr Office/Seller (I90001)	118.5	36,562,672	308,546	2.20	2.34
10	Lamplighter Realty, LLC (I001186)	108.0	31,135,174	288,289	2.00	2.00